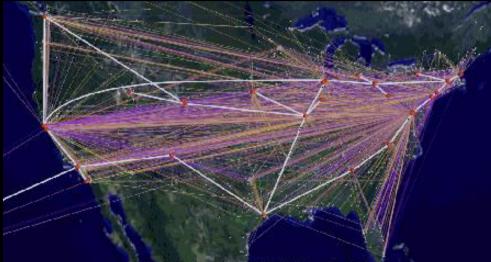
#### Comp553: Algorithmic Game Theory Lecture 22 Fall 2014

Yang Cai

## Markets







"Economics is a science which studies human behavior as a relationship between ends and scarce means which have alternative uses."

Lionel Robbins (1898 – 1984)

How are scarce resources assigned to alternative uses?

i'm in everything







# How are scarce resources assigned to alternative uses?

Prices!



Parity between demand and supply equilibrium prices

the beginnings of a mathematical theory

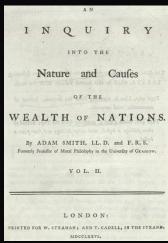


#### Adam Smith (1723-1790)

## The Wealth of Nations (1776): the "invisible hand of the economy"

"By pursuing his own interest he frequently promotes that of the society more effectually than when he really intends to promote it."

"It is not from the benevolence of the butcher, the brewer, or the baker, that we expect our dinner, but from their regard to their own interest."



#### Augustin Cournot (1801-1877)



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MATHEMATICAL PRINCIPLES

THEORY OF WEALTH

AUGUSTIN COURNOT

1838

TRANSLATED BY NATHANIEL T. BACON WITH A BIBLIOGRAPHY OF MATHEMATICAL ECONOMICS BY IRVING FISHER

New York THE MACMILLAN COMPANY LONDON: MACMILLAN & CO., LTD. 1897

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#### PREFACE

standpoint, a subject of general interest which has so many different sides.

But the title of this work sets forth not only theoretical researches; it shows also that I intend to apply to them the forms and symbols of mathematical analysis. This is a plan likely, I confess, to draw on me at the outset the condemnation of theorists of repute. With one accord they have set themselves against the use of mathematical forms, and it will doubtless be difficult to overcome to-day a prejudice which thinkers, like Smith and other more modern writers, have contributed to strengthen. The reasons for this prejudice seem to be, on the one hand, the false point of view from which theory has been regarded by the small number of those who have thought of applying mathematics to it; and, on the other hand, the false notion which has been formed of this analysis by men otherwise judicious and well versed in the subject of Political Economy, but to whom the mathematical sciences are unfamiliar.

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#### Cournot's Contributions:

notion of a demand function

D = F(p), where *p* is the price; F(.) is assumed continuous, and it is taken as an empirical proposition that the demand function is decreasing

analysis of a *monopoly*:

- profit-maximizing producer with *cost* f(D), for production D; <u>discusses</u> decreasing, constant and increasing cost functions

- equations determining equilibrium price

*duopoly* model:

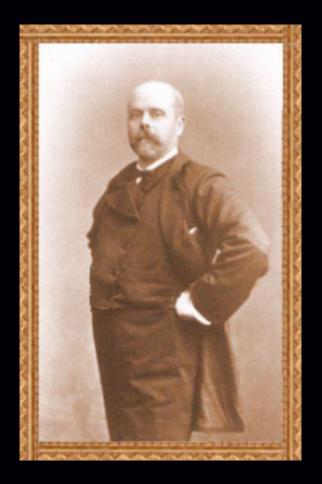
two rival producers of a homogeneous product

unlimited competition,

communication of markets on single commodity, ...

react on each other. An increase in the income of the producers of commodity A will affect the demand for commodities B, C, etc., and the incomes of their producers, and, by its reaction, will involve a change in the demand for commodity A. It seems, therefore, as if, for a complete and rigorous solution of the problems relative to some parts of the economic system, it were indispensable to take the entire system into consideration. But this would surpass the powers of mathematical analysis and of our practical methods of calculation, even if the values of all the constants could be assigned to them numerically. The object

### Leon Walras (1834-1910)



Elements of Pure Economics, or the theory of social wealth, 1874

#### éléments D'ÉCONOMIE POLITIQUE

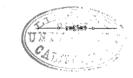
PURE

ou

THÉORIE DE LA RICHESSE SOCIALE

PAR

LEON WALRAS Professeur d'Economie politique à l'Académie de Lausanne.



LAUSANNE Imprimerie L. CORBAZ & C<sup>ie</sup>, éditeurs

PARIS GUILLAUMIN & C<sup>ie</sup>, ÉDITEURS 14, rue Richelieu.

BALE H. GEORG, LIBRAIRE-ÉDITEUR Même maison à Genève.

1874 Tous droits réservés.

#### Leon Walras (1834-1910)

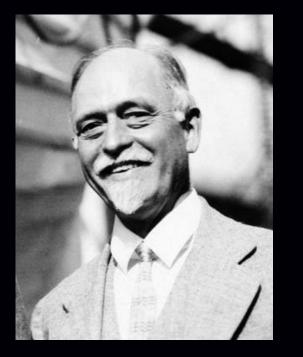
- goal was to solve the problem that was left open by Cournot, i.e. characterize the price equilibrium of a market with many commodities;

- gave system of simultaneous equations for price equilibrium:

informal argument for the existence of an equilibrium based on the assumption that an equilibrium exists whenever the number of equations equals the number of unknowns

 recognized the need for *dynamics leading to an equilibrium* tâtonnement: price adjustment mechanism

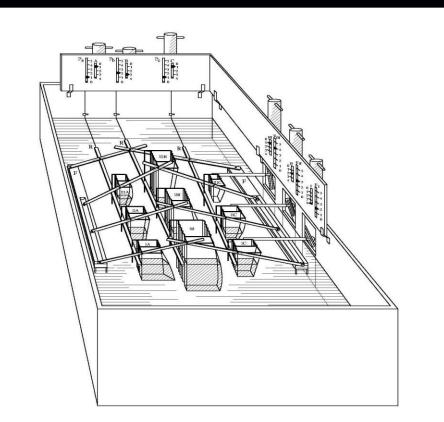
#### Irving Fisher (1867-1947)



hydraulic apparatus for solving markets with 3 traders with money and a producer of 3 commodities

#### Irving Fisher (1867-1947)

First computational approach!



1891

### [Irving Fisher (1867-1947)

Stock Market Crash of 1929:

"Stock prices have reached what looks like a permanently high plateau."

[Shortly before the crisis]

Market is "only shaking out of the lunatic fringe"

[October 21, 1929 (8 days before black Tuesday)]

#### [....]

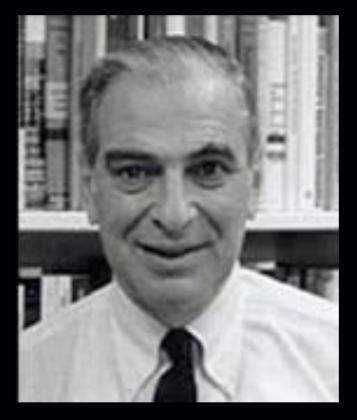
#### Arrow-Debreu-McKenzie Theorem

One of the most celebrated theorems in Mathematical Economics.

Established the existence of a market equilibrium under very general conditions using Brouwer/Kakutani's fixed point theorem.

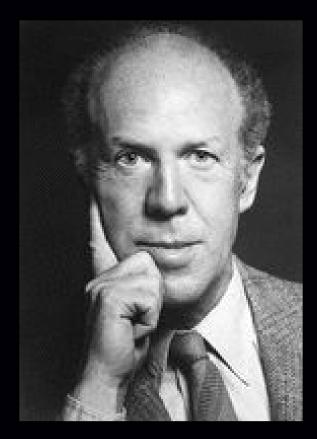
it is hence highly non-constructive!

#### Kenneth Arrow



• Nobel Prize, 1972

#### Gerard Debreu



• Nobel Prize, 1983

### Exchange Market Model (without production)

Consider a marketplace with:

- *n* traders (or agents)
- k goods (or commodities) assumed to be *infinitely divisible*

*Utility function* of trader *i*:

$$u_i : \mathcal{X}_i \subseteq \mathbb{R}^k_+ \longrightarrow \mathbb{R}_+$$
  
non-negative reals  
consumption set for trader *i*  
specifies trader *i*'s utility for bundles of good

Endowment of trader i:

$$e_i \in \mathcal{X}_i$$

amount of goods trader comes to the marketplace with

S

#### Exchange Market Model (without production)

Suppose the goods in the market are priced according to some price vector  $p \in \mathbb{R}^k_+$ .

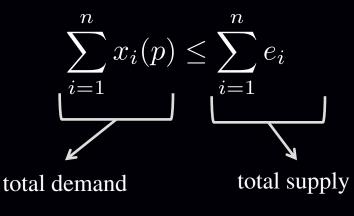
Under this price vector, each trader would like to sell some of her endowment and purchase an optimal bundle using her income from what s/he sold; thus she solves the following program:

s.t. 
$$p \cdot x \leq p \cdot e_i$$
  
 $x \in \mathcal{X}_i$  Program<sub>i</sub>(p)

Note: If  $u_i$  is continuous and  $\mathcal{X}_i$  is compact, then the above program has a well-defined optimum value.

## Competitive (or Walrasian) Market Equilibrium

**Def:** A price vector  $p \in \mathbb{R}^k_+$  is called a *competitive market equilibrium* iff there exists a collection of optimal solutions  $x_i(p)$  to  $\operatorname{Program}_i(p)$ , for all i = 1, ..., n, such that the total supply meets the total demand, i.e.



#### Arrow-Debreu Theorem 1954

#### Theorem [Arrow-Debreu 1954]: Suppose

- (i)  $\mathcal{X}_i$  is closed and convex
- (ii)  $e_i >> 0$ , for all i (all coordinates positive)
- (iii a)  $u_i$  is continuous
- (iii b)  $u_i$  is quasi-concave  $u_i(x) > u_i(y) \implies u_i(\lambda x + (1 - \lambda)y) > u_i(y), \ \forall \lambda \in (0, 1)$
- (iii c)  $u_i$  is nonsatiated

 $\forall y \in \mathcal{X}_i, \exists x \in \mathcal{X}_i \text{ s.t. } u_i(x) > u_i(y)$ 

Then a competitive market equilibrium exists.

### Market Clearing

#### Nonsatiation + quasi-concavity

→ at equilibrium every trader spends all her budget, i.e. if  $x_i(p)$  is an optimal solution to  $\operatorname{Program}_i(p)$  then

$$p \cdot x_i(p) = p \cdot e_i$$

$$\implies p \cdot \left(\sum_{i} x_i(p) - \sum_{i} e_i\right) = 0$$



every good with positive price is fully consumed

#### A market with no equilibrium

Alice has oranges and apples, but only likes apples.

Bob only has oranges, and likes both oranges and apples.

- if oranges are priced at 0, then Bob's demand is not well-defined.

- if oranges are priced at > 0, then Alice wants more apples than there are in the market.

#### Proof of the Arrow-Debreu Theorem

Steps (details on the board)

simplifying assumption:  $u_i$  is strictly concave

(i) w.l.o.g. can assume that the  $\mathcal{X}_i$  are compact

argument on the board; the idea is that we can replace  $\mathcal{X}_i$  with

$$\mathcal{X}_i \cap \{x \le 2\sum_i e_i\}$$

without missing any equilibrium, and without introducing spurious ones (can argue the optimal solution is in the interior of the new consumption set, thus the optimal solution is the same if we use the original  $\mathcal{X}_i$ )

(ii) by compactness and strict concavity: for all p, there exists a unique maximizer  $x_i(p)$  of  $\operatorname{Program}_i(p)$ 

(iii) by the maximum theorem:  $x_i(p)$  is continuous on p

(iv) rest of the argument on the board

#### **Utility Functions**

Linear utility function (goods are perfect substitutes)

$$u_i(x) = \sum_j a_{ij} x_j$$

Leontief (or fixed-proportion) utility function

$$u_i(x) = \min_j \{a_{ij}x_j\}$$

e.g. buying ingredients to make a cake e.g. rate allocation on a network

Cobb-Douglas utility function

$$u_i(x) = \prod_j x_j^{a_{ij}}, \quad \text{where } \sum_j a_{ij} = 1$$

Interpretation: the per-unit fraction of buyer *i*'s income used in purchasing good *j* is proportional to  $a_{ij}$ . i.e. at optimality  $x_{ij} p_j = c a_{ij}$ .

#### **Utility Functions**

CES utility functions:

$$u_i(x) = \left(\sum_j u_{ij} \cdot x_j^{\rho}\right)^{\frac{1}{\rho}}, \quad -\infty < \rho \le 1$$

Convention: - If  $u_{ij}=0$ , then the corresponding term in the utility function is always 0. - If  $u_{ij} > 0$ ,  $x_j=0$ , and  $\rho<0$ , then  $u_i(x)=0$  no matter what the other  $x_j$ 's are.

 $\rho = 1$  linear utility form

 $\rho \rightarrow -\infty$  Leontief utility form

 $\rho \rightarrow 0$  Cobb-Douglas form

elasticity of substitution:  $\sigma = \frac{1}{1 - \rho}$ 

#### Fisher's Model

Suppose all endowment vectors are parallel...

 $e_i = m_i \cdot e, \quad m_i > 0, \quad m_i : \text{ scalar}, e : \text{ vector}$ 

 $\rightarrow$  relative incomes of the traders are independent of the prices.

Equivalently, we can imagine the following situation:

*n* traders, with specified money  $m_i$ 

k divisible goods owned by seller; seller has  $q_i$  units of good j

Arrow-Debreu Thm  $\rightarrow$ 

(under the Arrow-Debreu conditions) there exist prices that the seller can assign on the goods so that the traders spend all their money to buy optimal bundles and supply meets demand

#### Fisher's Model with CES utility functions

$$u_i(x_i) = \left(\sum_j u_{ij} \cdot x_{ij}^{\rho}\right)^{\frac{1}{\rho}}, \quad -\infty < \rho \le 1$$

Buyers' optimization program (under price vector *p*):

s.t. 
$$\max_{j} u_i(x_i)$$
$$\sum_{j} x_{ij} p_j \le m_i$$

Global Constraint:

$$\sum_{i} x_{ij} \le q_j, \quad \forall j$$
$$x_{ij} \ge 0, \quad \forall j$$

### Eisenberg-Gale's Convex Program

The space of feasible allocations is:

$$\sum_{i} x_{ij} \le q_j, \quad \forall j$$
$$x_{ij} \ge 0, \quad \forall j$$

But how do we aggregate the trader's optimization problems into one global optimization problem?

e.g., choosing as a global objective function the sum of the traders' utility functions won't work...